

THE WEBTITLE EXAMINER

ISSUE 7, JUNE 2010



Welcome to the WebTitle Examiner

Hello everyone.

I have to confess – when I joined WebTitle Agency shortly after Kevin Whiting in June of 2004 the two of us made producing a quarterly newsletter our very first “wish” list item. It was one of those things we thought was a great idea but also admitted it would probably never come to fruition because we had to get some business in the door first! At the time we had 6 people in a dark basement office that was prone to flooding.

Well, I am glad to say we were able to bring in some business AND wrong about completing a Newsletter. WebTitle now employs 93 real estate professionals on two floors of the beautifully restored Knowlton Building in the Cascade District of downtown. We had a contest in our office to name the publication itself and the *WebTitle Examiner* was born. Our first issue was sent to client and vendor partners in July of 2007.

We thought it was pretty neat but had no idea we would get the amazingly warm response that it did. This is our 7th Edition – Danielle Snyder (f/k/a Danielle Rosa) was our Editor for the first 5 issues with a lot of help from the Masters Brothers (Tom and Kevin), Dena Leone, yours truly and many other team members. The last 2 issues have been spearheaded by Jason Marsherrall, our Customer Service Coordinator in the Abstract Department. Jason has been a tremendous resource in many initiatives including our company web site (www.webtitle.us) and our Facebook page, but he has really taken ownership of the *Examiner*. Over the last few years you should have noticed that this Newsletter is all about our people and should (we hope) allow you an avenue to get to know all of them just a little bit better. We have documented everything from new hires to promotions to company picnics to marriages to new babies to our Strides Against Breast Cancer Walk every Fall.



I believe we have built this business primarily on our ability to offer quality, service and value to our client partners. The quality starts not with our products (although that is true!) but with the kind of people we have here and the tremendous pride they

take in their work. My partners and I are very proud of what this company has become and hope you will enjoy reading the *Examiner*. Please feel free to call or email me or any member of our team if you would like a hard copy of this delivered to your office. Or, if this was emailed to someone else and you would like to be added to our distribution list for this and other company news – please let us know. Thank you very much for your support. Have a great Summer.



Alan Roides Chief Marketing Officer / Partner

aroides@webtitle.us

(585) 454-4770 ext, 226

THE WEBTITLE EXAMINER

ISSUE 7, JUNE 2010



www.webtitle.us

*WebTitle Agency is proud to welcome **Bob Hill** to our team!*



Bob joins WebTitle as Vice President of Business Development. He has over 20 years experience abstracting and examining title with Rochester Abstract, Public Abstract and Crossroads Abstract and has developed a strong rapport with local real estate professionals.

Bob Hill, Vice President of Business Development
bhill@webtitle.us
454-4770 ext 356 or 721-0163

*Covering New York, New Jersey and several other states, WebTitle Agency is the **largest** and **fastest growing** title agency in Rochester.*



2010 Travel Diary

Alan Roides, Chief Marketing Officer / Partner.



When I was a kid I used to love watching Charles Kuralt's "On the Road" series on Sunday Mornings with my Grandmother....maybe that has something to do with why I enjoy travel so much – be it with my wife Kirstin every July, weekend golf getaways with my buddies, or the 3-4 yearly trips we take here at WebTitle Agency visiting client and vendor partners in California, NY and NJ.

We thought a recap of travel thus far in 2010 as well as accompanying photos would be fun - so here goes.....we also hope to have some articles in this and upcoming editions about participation in title industry organizations from our President; John Nitsche who sits on the National Board of Directors of NAIOP and routinely attends conferences across the country.



Every year one or more of my partners and I try to get out to Southern California, as we have long-standing relationships with two companies who have helped us build our business that are located out in the "OC." I am not sure if it is because I have now gotten out there several times in the last few years, but I certainly feel more comfortable with my surroundings, traffic and the close friendships we have been able to foster – this last trip in April was no different. A highlight would certainly be dinner with a friend and her husband at the Huntington Beach Public

Market. The view from that pier when the Sun is setting is worth the jet lag.

I also had a great lunch with a friend at Taco Rosa's in Irvine – easily some of the best and most authentic Mexican food I have ever had. Lunch at the Daily Grill was also fantastic and so was another amazing Happy Hour with some very thirsty people on the pool deck at my hotel. Lunch, golf and dinner at Pelican Hill in Newport is easily worth lugging my clubs across country for just one round.....



Selfishly, my lasting memory could very well be making the time to get up very early one morning and take a drive up and down the Pacific Coast Highway, making some stops along the way for some photos and quick walks on the beaches in Dana Point and Laguna. Some of the views are absolutely breathtaking – particularly when you drive North on the PCH from Laguna to Newport – Wow!

Turn to the next page for more travel adventures!



2010 Travel Diary Continued



We also make a point to get down to Long Island once or twice per year. Matt Schuler, one of my partners and our Chief Title Officer came down with me for the first time in May for four full days crammed with breakfast, lunch and dinner meetings. That 3am wake up to catch a 5:50am flight is never fun but the trip got progressively better.....I will admit that I was a bit worried that Matt's habit of chewing with his mouth open would hurt our business! Just kidding Matt!

A great lunch and office visit in Westbury, another one in Melville including lunch at Huntington's where the power went out halfway through our meal, an absolutely hilarious dinner and drinks at Teller's in Islip, getting a chance to drive through Garden City was worth the traffic to get there. Seeing some old friends for a great lunch and office visit in Westchester County was almost worth listening to Matt complain about how early we had to meet in the hotel lobby that day! On the last night of the trip we got a chance to get down to the Nautical Mile in Freeport which has some great bars, seafood restaurants, maritime museums and memorabilia. 2 for 1 Lobster tails looked a lot better on our reimbursement report and it gave us a chance to review our meetings of the week and come up with action item follow-up for when we got home.



A lunch visit in a long time friend's brand new offices in Queens with a great view of the Manhattan skyline was certainly another photo op and a nice ending to the trip as we headed to airport from there to rest up over the weekend and dig ourselves out from under the work that piled up on our desks.

My partners and I are headed to NJ to visit another client partner this week – hopefully the next edition will have some photos from that visit as well as an Ice Cream Social we had in mid June at another office, a Rochester Red Wings Game we are entertaining clients at and a CLE Program we are offering July 1st to Rochester area clients at Brook-Lea Country Club.



WebTitle's New Team Members

Jackie Welch joined WebTitle Agency in February 2010 as a Proofing & Shipping Coordinator in the Title Department.



Jackie lives in Gates and has a three year old daughter, Josselyn. She has six years of experience in the title industry including time with Frontier Abstract and Monroe Title. Some of Jackie's interests include camping, fishing, four-wheeling, and watching all kinds of movies.

Cinda Beckwith joined WebTitle Agency in February 2010 as an Abstractor.



Cinda lives in Dansville, NY. She graduated from West High School, MCC, and completed the Paralegal program at Long Island University, Brooklyn Center. She served three years in the United States Army departing as a specialist E-5. She worked as an abstractor for 10 years at Monroe, and spent 20 years as a real estate paralegal for various local firms and Monroe County. She also spent time as computer support for Public Abstract and as a Title Production Assistant at First American. Cinda's hobbies include gardening and reading.

Pam Keebler joined WebTitle Agency in February 2010 as a Tax Department Coordinator.



She was most recently employed as a Project Manager at Harris Interactive. Pam graduated from SUNY Brockport, with a BA in Interpersonal and Organizational Communication Studies and Studio Art. A native of Horseheads, NY she has one younger brother. Pam enjoys riding horses, gardening, cooking, and racing sailboats. She's also a member of the local band, The Lobster Quadrille.

Pattie Oliphant joined WebTitle Agency in February 2010 as a Abstract Department Coordinator.



Prior to joining WebTitle, Patti had a 30 year career at Eastman Kodak. While at Kodak, Patti received training in quality control, data management and production scheduling. Patti has been married to her husband, Bret for 20 years. Her daughter Chelsea is graduating from Hilton High School and will be attending St. John Fisher College in the fall. She enjoys traveling, reading and spending time with her family.

Kert McGuire joined WebTitle Agency in April 2010 as a Senior Title Examiner.



Kert lives in Caledonia with his wife Shawna, his 17 year old son and 12 year old daughter as well as their dog Rusty. Kurt has 20 years experience in the Title Industry with Monroe, Public and as a partner in his own company Statewide Settlement, Inc. Kert holds a BS in administration from SUNY Brockport. His interests include playing hockey and golf, as well as coaching youth baseball and basketball. He's a fan of the Bills, Sabres, and Yankees and is actively involved in his community and church.



WebTitle's New Team Members

Mindy Nash joined WebTitle Agency in May 2010 as the Assistant Sales Manager . Mindy lives in Greece with her husband Brian and their six year old daughter and 10 year old son. Mindy has eight years of experience in the Title Insurance and Settlement Services business. She was most recently with Customized Lender Services/First American. Mindy enjoys the weekly activities of her children in hockey and dance. In her spare time she enjoys cooking out and relaxing with family and friends.



Bob Hill joined WebTitle Agency in May 2010 as the Vice President of Business Development . Bob lives in Greece with his wife of 13 years Karen and their three children, Erynn, Jake, and Andrew. Bob has over 20 years in the title industry having spent time as a traveling abstractor for AccuData Search, Abstract Department Manager and Sales Manager at Public Abstract as well as time at Crossroads Abstract. Bob enjoys spending his free time golfing and playing sports with his children.



Laura Mancuso joined WebTitle Agency in May 2010 as a Temporary Production Assistant in the Title Department . Laura lives in Rochester but is a Syracuse, NY native. She has two sisters and a large extended family. She was previously a legal secretary at Nicholas, Perot, Smith, Welch & Smith, P.C., .Laura graduated from Nazareth College with a B.S. in Studio Art and a minor in Italian Studies. Her interests include working and exhibiting in her studio, traveling (she spent a year studying art and literature in Italy), writing, and cooking.



WebTitle Team Members on the Move

Congratulations to the following WebTitle Team Members who have accepted new positions within the company.



Brian White

With WebTitle since 10/07

New Department: Abstract

Hillary Phillips

With WebTitle since 8/09

New Department: Title-Proofing and Shipping

Joseph Cali

With WebTitle since 6/09

New Department: Customer Service

Dionjra Keller

With WebTitle since 08/07

New Department: Accounting

Diane Behlke

With WebTitle since 04/09

New Department: Tax and Municipal

Jamie Pizzo

With WebTitle since 09/09

New Department: Title Exam

Dona Kavanagh

With WebTitle since 06/05

New Position: Title Exam Department Manager



Take a Trip Back in Time with Andy Licherdell



Andy has been with WebTitle since August 17, 2009. Andy has been married for 24 years to his wife Kaye who is an accountant. They have 3 children, David who graduated on May 7, 2010 from the University of Buffalo, Lauren who has taken up Design over at the Rochester Institute of Technology and Erin who attends the 6th grade in Penfield and is a Premier Soccer Player. When Andy isn't running back and forth participating in fatherly duties, he finds himself at his home in Penfield, New York.

Andy's life has taken that of a routine of which is wrapped around the above mentioned information. He felt that he ought to spice things up a bit by delving into his past – Pre-Title Examination years.....

When Andy was 18 he and his best buddy went on a road trip. Time perspective: this happened back in 1973. Anyway, they traveled 15,700 miles in a VW Bug with about twelve, 8-track tapes. He recalls listening to each of them about 500 times. They started in Rochester and traveled west seeing various sights which accounted for hitting about 29 States and 3 Provinces in Canada before returning home to Rochester. They accomplished this task with \$500 and one disposable camera that allowed for 24 photos. They lived off of Dinty More Beef Stew, Spam and Coors. "My mother didn't recognize me when I returned" he said.

While on this journey Andy recalled one particular story that still to this day makes him think. It goes like this: When Andy and his buddy were hiking along the Grand Canyon they ran into two girls who were doing the same. They visited for a while and hiked as a group and eventually the girls went ahead without them. They needed to finish their trip and get back to work. About three months later when Andy and his friend arrived in the Canadian Rockies, they pulled the Bug into a parking area and as they got out of the car, they noticed that the car next to them contained the same two girls that they had met months ago in the Grand Canyon. "If there really is a lord, I thought he was trying to tell us something" says Andy. Its one of those things that just makes you think – was I supposed to make something out of this fate?

As we spoke further Andy shared that his first car was a 1974 pick up with a green cap "Brand New" and cost about 2,900 bucks. His first job was with Rochester Abstract at age 19 after declining a spot with the United States Air Force. His favorite food consists of Gnocchi and Key lime pie, though he giggled and said he would get back to me when I asked him if that is what he would like - in the event he was ever able to choose his last meal.

Andy is a Bills fan and has a dog named Oreo. Oreo is described as "a frou-frou dog - it's a barker" Andy had his appendix out when he was six and when I asked him what he recalled at the age of ten his response was "that was 45 years ago, mind you". Andy is very happy with his life and has many fun adventures to share about from his past. I highly suggest taking a moment to visit with him!



Meet Allyson Treece-WebTitle's New Manager of H.R. committed to the community



Allyson Treece is the new Manager of Human Resources at WebTitle. A resident of the Park Avenue neighborhood, Allyson has been in Rochester for the last 17 years. Her childhood however, took her across the country. Born in Florida, Allyson then moved to Mendon, Oklahoma, Missouri, and Texas before finishing her final two years of high school at Pittsford Sutherland. Why did Allyson stick around Rochester? She said "after moving around so much when I was younger, I didn't want to go anywhere else. I was tired of leaving my friends and having to start over, so when my parents decided to retire back in Florida, I helped them pack and waved vigorously!"

Allyson is very active in volunteer work, most recently with Habitat for Humanity and Food Link. Allyson explained her involvement in the organizations, "I started volunteering for Habitat about 5 years ago and come to find out; I'm really handy". The last company I worked for sponsored a house through the Architects and Consulting Engineers Society (ASCE) and therefore we were invited to help build the house on a rather regular basis. Habitat offers a wonderful program. They require each new home owner to attend classes regarding money management, and other such helpful topics. The homeowners are also required to put in many hours of "sweat equity". The first house I was able to assist with was on Love Street in the City of Rochester and was being built for Shirley Davis and her family. The Davis family, to date, has been the nicest and most appreciative family I have ever met. Having them there to help and work with, made me feel really great about volunteering because I was able to see that what I was offering was helping to make someone's life that much better. I volunteer with Food-Link, because it is an easy thing to do and there are often really nice people to meet and visit with while doing so. I try to go a few times a month and often take friends or coworkers with me. We sort through food that has been donated by various agencies so that it is able to be donated to food pantries and other such places that help those in need."

Reflecting on why she volunteers Allyson notes "though I'm still considered young by most peoples standards, I've seen a lot in my day and therefore am really appreciative of what I have and who I have become. I feel that there are so many people who don't, and will never have the same opportunities I do, so I feel that any little bit of my time goes a long way."

In addition to work, continuing education, and volunteering, Allyson is active in a lot of other activities in the area. She plays for two volleyball teams, sings in a classical choir when time permits, dances tap, jazz, and ballet, enjoys baking, and has recently joined a local gym.



WebTitle Agency “Lives United”

By Allyson Treece, Manager of Human Resources



“Join hands – Lend your Muscles – Open your hearts – Find your voices” These may sound like daunting tasks to some folks, but not to the folks here at WebTitle Agency. Each year when the United Way Campaign starts, I think – WOW – I just don’t know where I’m going to find the time to get this done, (the task alone is enough to put someone very behind in their daily activities) if only I had some help. Would you believe I experienced my new Web Friends uniting together, forming a committee, and not only donating from payroll deduction, but hosting “fun” fundraisers such as a bake sale, recyclable can collection, jar wars, tricycle races and more? We didn’t get to do all of these fun events this year – but it certainly has us headed in the right direction for 2011! I can’t wait!

Beyond hearing how proud I am about my new Web Friends, I asked a simple question to some of our donators – “Why do you choose to participate in the United Way?” Here are a few answers.....

“I designated my gift to go to the local Boy Scouts of America program. I’m an Eagle Scout and being a part of the Boy Scouts was a huge part of who I am today. It helped shape me as a young man and prepared me for all of the challenges I have taken on in life. It led to a better relationship with my father, who was an adult leader in my troop and it also introduced me to some of the best friends of my life, many of whom I’m still very close to today. It was the best part of my childhood and teenage years and I want to make sure that young men in this area are given the same opportunity that I was”. **Marco Iulianella – Recording Department Coordinator**

“I think that the biggest reason I participate is that I like to pick the organization where my money goes. By donating weekly it is painless and the organization actually gets more of a donation than if I put them in the rotation along with my weekly and monthly bills”.

Anne Beers – Clearance Coordinator

“I started donating to the United Way when I was 15 or 16 years old. I give because it’s a good thing to do for the community. I can’t give much, but I feel that every little bit counts”.

Nick Redanty – Title Examiner

“I’ve been giving since 93’ mostly because I’ve always believed that a simple turn of fate can find any one of us needing a hand up in our lives. Something that seems so small to us can mean so much to someone in need. I’m proud to help and besides, it’s the right thing to do”.

Ben Ticen - Statewide Search Coordinator

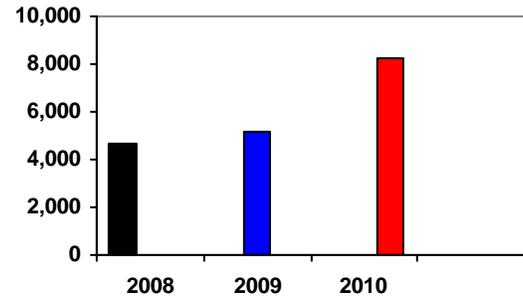


WebTitle Agency “Lives United”-Continued

By Allyson Treece, Manager of Human Resources

“If that doesn’t speak volumes, I don’t know what does. This year’s campaign brought in a grand total of **\$8,284.15** – a whopping \$4,000 more than last years campaign and 55 of our 89 employees (62%) participate in payroll deduction alone! To wrap up our wonderful 2010 campaign year, the company held a United Way “Thank-You” luncheon on June 11, 2010 for those who have helped to go above and beyond and Live United! Thank you WebTitle, for joining your hands, lending your muscles, opening your hearts and finding your voices!

Webtitle's Yearly Pledge



WebTitle Agency Sponsors Golf Events



On May 20, 2010 WebTitle Agency was the Event Sponsor for the NAIOP Upstate New York Chapter’s Annual Golf Tournament at Ravenwood Country Club. John Nitsche, an NAIOP board member played in the event. Also that day, WebTitle was a hole sponsor at the Mortgage Bankers Association Genesee Region Golf Tournament at Shadow Pines. Tom Cali and Larry Sweet played in this event and Kristen Phillips and Rachel Maryjanowski got a



chance to interact with client partners and prospective client partners .



WebTitle Team Members Participate in Breast Cancer Walk on Mother's Day

By Anne Beers

What has become a tradition in Rochester for Mother's Day is the annual 5k race which is an all women's run and 2.5 mile walk open to everyone. This event has been held since 2003 and the proceeds go to the Breast Cancer Coalition of Rochester (BCCR).

This event was first held in 2003 at St. John Fisher College but it quickly outgrew that location and was moved to its current location at Charlotte Beach along the shores of Lake Ontario.

Now as many of you know the weather here in Rochester, even in May, can be iffy and this year was no exception. As my daughter (Vicky Anselm) and I drove to this year's event (we haven't missed one yet) there was snow in the air. Would this hamper the turn out? Would I get a good parking space? No and yes. Despite the weather, thousands turned out and \$145,000.00 was raised.

BCCR's mission statement is "to provide support to those touched by a diagnosis of breast cancer, to make access to information and care a priority through education and advocacy, and to empower women and men to participate fully in decisions relating to breast cancer".

All the money raised stays in Rochester to fund programs run by BCCR. All programs are free.



WebTitle Helps Make a Clean Sweep

On May 22, 2010 WebTitle Agency team members joined 1,100 other community members in cleaning up the South East Quadrant of the City of Rochester. In addition to removing litter and debris, volunteers do such things as plant flowers, prune trees, mulch flower beds, paint and other neighborhood beautification projects within the city limits. Every year groups get assigned to a different task – this year we participated in picking up litter along the streets and sidewalks of Main Street which just so happens to

be the place where our team member, Nick Redanty, rents an art studio. Other members of the group included our new Human Resource Manager, Allyson Treece, and a member of our Cascade department, Marianne Beatson. Marianne brought her husband along for the fun and also hopes that next year we get a chance to plant some flowers. "That's right up my alley" she says





WebTitle Participates in Local Community Events

By Matthew Schuler-Partner/Chief Title Officer



On June 4th, the Schuler Family participated in the American Cancer Society Greece Relay for Life at Greece Apollo Middle School (the former Cardinal Mooney High School where Matt and Margaret Schuler graduated from in 1984).

This walk is the largest fundraiser for cancer in the world. Last year it raised \$140,000,000 worldwide. Our team, Counting on a Cure Too, was made up of family and friends, including several freshman from Our Lady of Mercy High School. We walked with 400 other people that together raised \$43,000. The event started at 6PM and finished at 6AM.

There was a survivor lap and a luminaria ceremony, where the entire track is lined with lit luminaria bags that have been

dedicated to survivors and people that have lost their battle with cancer.

There was also a slide show picturing many loved ones who have been touched by cancer. There were many contests and games throughout the night as well as raffle tickets sold for auction items. Despite the rain, it was a wonderful night with a great deal of emotion! Please let us know if you would like to be a part of this event next year.



We attended the ACS Celebrate Hope Gala on June 5th, honoring Tom Golisano and his donation to build a new Hope Lodge at the Colgate Divinity School. Mr. Golisano donated the money to build a new lodge for cancer patients and their families to stay while family members are receiving treat-

ment in the Rochester area. WebTitle sponsored this event and it was attended by several hundred people. The theme was "A Tour of Europe" and featured stations from Italy, Poland, France, Spain and the British Isles that paired food and beverages from each country. There were many silent and live auction items donated. It was another wonderful evening for a great cause.



WebTitle Agency Participates in Daffodil Days



For the 2nd year WebTitle Agency participated in the Daffodil Days Fundraiser for the American Cancer Society. Daffodil Days is one of the ACS's oldest fundraisers at over 35 years. This year, 45 WebTitle team members participated in order to raise \$1,190. Great job Everyone!



Employees of the Month



Regina Startzel, Streamline Project Manager has been recognized as Employee of the Month for January 2010. Regina was cited for her excellent work with the initial implementation of this new software in January and subsequent training of our team on the new platform. She has been with WebTitle since April 2009.

Tom Masters, Manager of the Customer Service Department has been recognized as Employee of the Month for February 2010. Tom was cited for his consistent outstanding work as the leader of his department and for the solid rapport he has built with our client and vendor partner network. He has been with WebTitle since November 2004.



Marco Iulianella and Paula Boillat both Coordinators in the Recording Department have been recognized as Co-Employees of the Month for March 2010. Paula and Marco both received unsolicited positive feedback from client and vendor partners for their excellent work on coordinating the filing of Assignments of Mortgages and their ability to solve problems quickly and efficiently. Paula has been with WebTitle since January 2007 and Marco since January 2008.



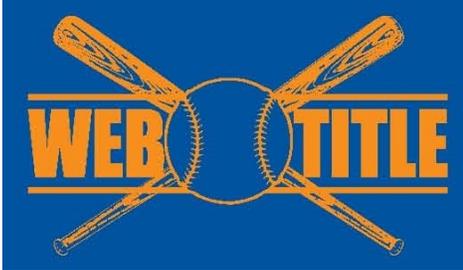
Victoria Anselm and Joseph Cali, have been named Co-Employees of the Month for April 2010. Vicky, an Examiner in the Title Department was recognized for her willingness to take on new roles and tasks with the company and her versatility as a team member has been a tremendous asset. Joe was recognized for his outstanding work as a Proofing and Shipping Coordinator as well as our unofficial in house IT and equipment servicer. Joe recently accepted a position as a Customer Service Department Coordinator.





NEW AND IMPROVED: WebTitle softball team makes return

By: Adam Whiting



Grab your peanuts and Cracker Jacks folks, because the **WebTitle Softball team is back in action** in 2010! After a long hiatus, the team is heading back to the fields at Norton Village this summer to enjoy a classic Rochester pastime – recreational softball. With WebTitle's tremendous growth since 2007's campaign, there are many new faces on this year's squad. With the addition of so many talented people at the office, confidence is running high all that talent will carry over on the field. Coach Gary Perrotta's task will be to get the

best out of the players, but more importantly – to ensure a fun time is had by all. So here's to a successful comeback season! To quote a classic baseball movie: *May our feet be swift; may our bats be mighty; and may our balls be plentiful!*

We need your support! Come out and cheer for us on Wednesday nights at the Norton Village fields off Waring Road, between Culver and Norton Street. Game times are at 6 or 7 pm.



Several members of the WebTitle Team pose in front of the Knowlton Building

2010 Starting Line Up

Management: Chris Schuler, Adam Whiting, Marco Iulianella, Rob Salamone, Martino Centi

Coach: Gary Perrotta

Players: Alex Withers, Allyson Treece, Brian White, Chris Agostinelli, Christina Lundberg, Dorreda Cruz, Heidi Zimmer, Hillary Phillips, Joe Cali, Joe Scumaci, Karen Candelaria, Kevin Masters, Marisa Leone, Marta De Leon, Melody Ann DiChiara, Shannon Malone, Vicky Anselm



By Anne Beers

WebTitle gets healthy in challenge



A few years ago Wegmans came up with a challenge that would try to help their employees with healthcare cost by helping them to be more active and eat healthier. The “Eat Well. Live Well. Challenge” has since been expanded to include many local companies.

The program encourages participants to walk 10,000 steps and to eat 5 cups of fruit and vegetables each day. To help track the daily step totals, WebTitle provided pedometers to participants. This year there was also an option to track blood pressure readings as well and option to encourage participants to eat a half plate of vegetables or fruits. WebTitle’s company coordinator was Melody Ann DiChiara.

Melody approached John Nitsche about the program discussing how she had participated in before and thought it would be a great team building event as well as hopefully getting people eating better and becoming more active at WebTitle.



WebTitle Agency had 35 participants in the challenge. Three teams were formed and there was a weekly drawing for all those that logged in their information with prizes being gift cards for local stores and iTunes.

To keep everyone motivated and focused she would send out weekly emails that included recipes and how each team was doing and each team took turns on Friday for a healthy snack that brought us all together. The winning team won a lunch from Wegmans, provided by the owners of WebTitle in appreciation of a job well done.

Many of the participants reported losing weight, ending the need for certain medication, having better blood pressure readings, clothes fitting better, making better choices like walking to the store instead of driving, being motivated to get to the gym, getting family, friends, neighbors and even the family dog up and walking; and they got to know their co-workers as well as the office neighborhood a bit better by taking group walks during lunchtime.



Pictured -Winning Team - Anne Beers, Meredith Mulvihill, Dena Leone, Gwen Gilley, Rich Guerino, Melissa Gentle, Jason Marsherall, Victoria Anselm. Missing: Barb Reid.



WebTitle Goes out to the ballgame!

Several WebTitle team members and client partners enjoyed an evening at the ballpark on Friday, June 18th as the Rochester Red Wings took on the Charlotte Knights at Frontier Field in Downtown Rochester. A fireworks show was featured after the game. Even though the Red Wings lost, everyone had a great

time at the event.

WebTitle Strikes up some fun

WebTitle Agency took to L & M Lanes on Sunday March 21st, for an afternoon of pizza, bowling and WebTitle camaraderie. Some scores were high, others were low, but a good time was had by all.



WebTitle runs Chase Challenge



WebTitle team members Kristen Phillips, Thomas Masters, Allyson Treece, and Shannon Bowens joined 9,000 other walkers and runners at the annual JPMorgan Chase Corporate Challenge on the RIT Campus. All of our runners finished, and a video of Shannon even made an appearance on



JPMorgan Chase & Co.
Corporate Challenge®

the Democrat & Chronicle Website. Great job Everyone!

Congratulations Webbies!



Congratulations to Kevin Masters, a Search Coordinator in the Customer Service Department and his bride to be Mindy Bellanca. Kevin proposed in Las Vegas on their vacation this May. The couple will be headed back to Las Vegas for their wedding this October 3rd, followed by a vow renewal back in the Rochester area a few days later. The happy couple reside in Brighton, NY. They have been going out for over two years, are both avid lottery players, and are looking to purchase a new home when the inevitable happens by hitting the Mega-Millions. So, the next picture you see of them in this newsletter will either them holding an oversized novelty check for a sizable amount of money, or the same picture above with a caption below it reading: "Have you seen this couple? Last seen in Las Vegas, October 2010."



Congratulations Webbies!



Brandon Robert Stanley Whiting was born on April 2, 2010 at Highland Hospital. He is the son of Tax Department Manager Adam Whiting and his wife Heather Whiting, the little brother of Ethan Whiting, and the nephew of WebTitle Partner/Chief Operations Officer Kevin Whiting. Brandon weighed 7 lbs and 8 oz and was 21.5 inches when he was born. Congratulations Whiting Family!



Molly Allyson Schuler was born on February 13, 2010 at Rochester General Hospital. She is the daughter of Abstract Department Coordinator Christopher Schuler and his wife Amanda Schuler, and the niece of WebTitle Partner/Chief Title Officer Matthew Schuler. Molly weighed 5 lbs and 5 oz and was 21.5 inches when she was born. Congratulations Schuler Family!



Congratulations Vanessa and Jorge!



Vanessa Morales-Perez, a Coordinator in the Recording Department wed Jorge Perez March 27th, 2010. The couple were married in their church, Faithful Remnant in the City of Rochester. The couple have been together four years and have three wonderful boys. Jorge is the cousin of Human Resources Coordinator Sarai Santiago.



Matthew and Jessica Reffner of the Abstract Department and Cascade Settlement respectively, recently purchased their first home in the City of Rochester.



Congratulations Matt and Jess!



Congratulations to Martino Centi, Assistant Manager of the Recording Dept. who recently purchased a home in Gates, NY.



Meet WebTitle's Summer Team



Every year WebTitle Agency brings in a group of bright and talented summer interns to assist with numerous tasks. They get a chance to work within a variety of departments and learn a little bit about the business. Below is a little bit more information about them

Zach Fame

Stephanie Widzinski

Joe Scumaci

Stephanie Widzinski of North Chili, NY graduated in May 2010 from SUNY Potsdam with a degree in Childhood Education. She is continuing at SUNY Potsdam in the fall to pursue her graduate degree to become a Literacy Specialist. She lives with her mom, Marianne and younger brother Kevin, and has an older sister Ashley. She enjoys hiking, camping, intramural sports, and a good book whenever possible. She also enjoys spending time with family and friends, including her best friend Mike LaTona of the Customer Service Department, who referred her to WebTitle. This is Stephanie's second summer with WebTitle.

Joseph Scumaci of Greece, NY will be a Senior this fall at SUNY Brockport. He is pursuing a degree in Education and hopes to become a certified Physical Education Teacher. He lives with his parents Mary and Tony and younger sister Marissa. His interests including playing sports, especially golf and softball. He is also an avid Cleveland Indians fan. This is Joe's second summer with WebTitle.

Zach Fame of Webster, NY will be a Sophomore this fall at SUNY Oswego. He is pursuing a degree in Social Studies Education. Zach lives with his parents, Mike and Carolyn. His interests include Basketball, Football, and Golf. This is Zach's first summer at WebTitle.



THE WEBTITLE EXAMINER

ISSUE 7, JUNE 2010

For More Information on WebTitle
Agency

Please Contact Alan Roides

Phone: 888-250-9056

Fax: 888-250-9057

E-mail: aroides@webtitle.us

Please Check out our new Website at



WWW.WEBTITLE.US

You can become our  friend !

[Www.facebook.com/webtitle](http://www.facebook.com/webtitle)

WebTitle Upcoming Events!

WebTitle Hosted CLE- July 1st

Rochester Red Wings Game-August 13th

WebTitle Company Picnic-August 27th

ACS Making Strides Walk-October 3rd

The WebTitle Examiner Issue 7

Editor: Jason Marsherrall Contributing Editor: Alan Roides

Special Thanks to all contributors: Matthew Schuler, Allyson Treece, Alan Roides, Dena Leone, Adam Whiting, Shana Nesbitt, Anne Beers, and everyone that contributed pictures, information and time.