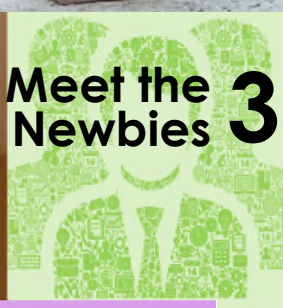
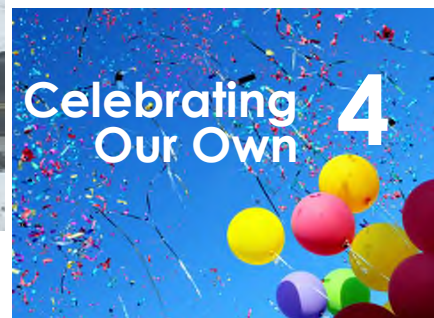
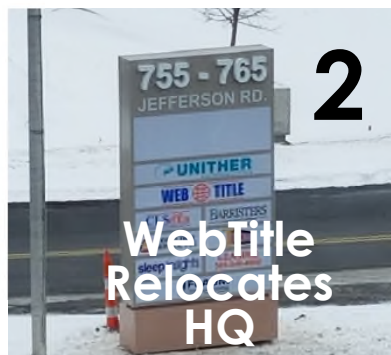




THE WEBSITE EXAMINER

• IN THIS • ISSUE



WebTitle Agency Relocates Corporate Headquarters

By John Nitsche

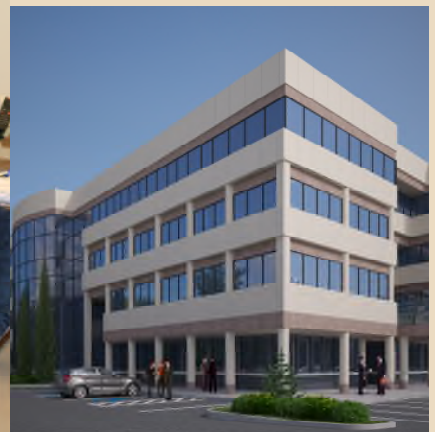
In December 2017, we moved our corporate headquarters from 500A Canal View Boulevard (Brighton) to 755 Jefferson Road, Suite 300 (Henrietta).

Our new headquarters provides many improvements for both team members and client partners. The office space has a greater visual appeal with significant natural light and added conference rooms. The wide-open floor plan allows for improved inter-departmental engagement, along with more space for lunches and breaks.

In conjunction with our move, we have implemented significant technological upgrades in order to maintain industry compliance and offer clients state of the art customer service. Our servers are now being hosted in a data center located in the former Seneca Army Depot which is weather proof and Service Organization Control (SOC) compliant. These new upgrades have globally redundant servers, premier disaster recovery capabilities, 24X7 security monitoring and 99.9% up-time.

Our new Class A headquarters is not only beautiful, it is in a very convenient location, easily accessible to the East and West sides of town.

Please feel free to stop by, I would be happy to give you a tour.



WebTitle Adds Valuable New Team Members

Meet our Newest Team Members

Here at WebTitle Agency, we value each and every one of our exceptional team members. Check out the newest additions to our family:

Alexander Graff Customer Service Intake Coordinator

Alex Graff joined WebTitle Agency as a Customer Service Intake Coordinator in December 2017. He attended SUNY Oneonta where he studied Music Industry. Alex has almost a decade of customer service experience in a variety of different settings including restaurants, law firms, and providing services for people with disabilities. Alex lives in Mendon with his girlfriend, two dogs and a veritable zoo of small animals. He enjoys camping , hiking, playing music and cooking.

Jacob Wooden Abstract Recording Coordinator

Jacob joined WebTitle Agency in April 2017 as an Abstract Recording Coordinator. Jacob attended the University of Rochester studying Accounting and Finance. After college he spent 5 years exploring the Northeastern United States, particularly Connecticut, Rhode Island and South Massachusetts. Jacob loves animals and is currently exploring volunteer opportunities with animal shelters.

Monica Stevens Title Examiner

Monica joined the CLS/WebTitle Title Exam Department in January 2018. Her background includes experience in abstracting, oil and gas research, and title examination. She lives in Waterloo, NY with her husband and two cats and is a stepmom to two beautiful children. She is a competitive dart player, a tried and true New York Jets fans and loves to cook and read.

More New Team Members!

WebTitle is also happy to welcome:

Nicole Agan-Customer Service- October 2017

Jacquallynn Lemke-Recording– November 2017

John Kunes-Title Exam- December 2017

Deborah Lefler- December 2017

**Learn more about our
even newer team
members in the next
edition of the
WebTitle Examiner**

Hannah Lonsberry named Account Executive for CLS and Engaged to be married

Hannah has been with WebTitle Agency since February of 2016. This past fall she got engaged to her longtime boyfriend, Richard. She loves telling the proposal story so, if you're curious, just ask her for the details. She is planning their wedding for this September at La Luna in Rochester. After that, she will be moving down to Westchester County to start her life as Mrs. Chen. Don't worry, it won't be a "goodbye!" for Hannah. She will be staying on the WebTitle team as a Customized Lenders Services Account Executive.

**Congratulations Kara and Randy !**

Congratulations to Kara Faticone Martin of the Title Insurance/CLS team and Randy Martin of the Title Examination team here at WebTitle Agency on their wedding. Randy and Kara got engaged on April 16th and were married on July 22nd, 2017 in Naples, NY at Randy's parents home.

The couple originally met in High School and then reconnected later. Randy worked at WebTitle first and recommended Kara apply as well. The happy couple got a chance to honeymoon in Hawaii this April and are currently house hunting. All the best Martin family!



Life & Times of WebTitle Team Members



Congrats Kirstin & Jordan

Congratulations to Kirstin Welker (now Kennedy) from the Title Production Department and her husband Jordan Kennedy. Kirstin and Jordan that were married on August 27th, 2017 at Conesus Lake. Their reception was at Wildwood Country Club and they honeymooned in the Poconos. Kirstin has been at WebTitle for about 4 and a half years in the Title Production Department.

Lexi Joins Melody in D'Annunzio Family



Vice President and Team Lead Lori D'Annunzio's family has a new fur child. Lexi (front left) is a Jack Russell Terrier Mix and recently turned one. Lexi came from Pixie Mama's Rescue. She joins her big dog sister Melody (back right)

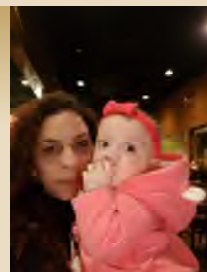
Home Sweet Home-Congratulations Megan!

Megan Skudlarek, Customer Support Specialist in CLS/Title Insurance purchased her first home in December 2017. Megan and her daughter have settled in to their townhome in Livonia, a small community in Livingston County quickly. They are enjoying spending time with their new neighbors and Megan is thrilled her daughter has lots of new friends to play with.



Avani Rae makes Dorreda a grandmother!

Dorreda Cruz, our Accounting Department Team Lead for Accounts Receivable became a 1st time grandmother September 5th, 2017 with the birth of her granddaughter Avani Rae Santiago. Congratulations to Dorreda and her entire family!



Welcome Theodore Marsherrall



LeAnn Marsherrall and her husband Jason Marsherrall of the Business Development Department welcomed their second son, Theodore Maxwell in February 2017. "Teddy" joins big brother Timothy (8) in the Marsherrall family.

Mikolajko Baby coming soon!



Christine Mikolajko, Customer Support Specialist from CLS/Title Insurance will soon be a 3 time grandmother! Her youngest son Jimmy

and his wife Megan in Connecticut are expecting a little girl in August 2018.

Employees of the Month:

WebTitle Agency makes every effort to recognize excellence in our office. The Employee of the Month (EOM) award is given when an employee goes above and beyond the day to day expectations of their tasks and duties. The winners are given a framed certificate for their desk. They're also given an additional half day of paid time off and are added to our Employee of the Month plaques in the lobby.



Grant Withers

January 2018

**Tax and Municipal
Search Department**



Nate Lester

February 2018

**Title Production
Department**

Employee
of the
Month

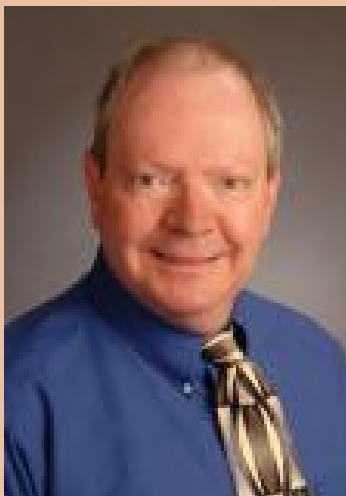
Jacquallynn Lemke

March 2018

**Recording
Department**

Congratulations On Your Retirement

Congratulations to Gwen Gilley who worked in our Title Insurance Department as a Customer Support Specialist and Richard Guerino who worked in our Title Exam Department as a Senior Title Examiner on their respective retirements. Gwen and Rich had nearly 70 combined years in the local title insurance industry. Gwen started with WebTitle Agency in 2009 and retired in December, 2017. Rich started with WebTitle in March of 2007 and retired in May, 2018. We wish them all the best!



**Happy
Retirement!**



Celebrating our Own:

Continuity in our office is something we have strived for since the Partners got together. You simply can't put a price tag on the positive effect familiarity has on the customer service experience, as well as office team-building and morale. These folks have all celebrated either 5 years with us this past year. All anniversaries are mentioned in our monthly staff meetings. Then, the team members are given a \$100 Visa Gift card, \$100 to spend on our company apparel site and, last but not least – a company shirt that says "WebTitle Agency thinks I'm kind of a big deal!" Thank you everyone!



Michele Flanagan

Title Examiner
Anniversary: April 2017

Mary Ann O'Leary

Title Examiner
Anniversary: April 2017

David Guttman

Executive VP/Managing Counsel
Anniversary: May 2017

Laura Ward

Executive VP / Operations
Manager
Anniversary: May 2017

Megan Callahan

Assistant Manager Title Production
Anniversary: June 2017

Lori Mowers

Training & Title Clearance
Anniversary: June 2017

Christine Mikolajko

Customer Support Specialist
Anniversary: June 2017

Randy Martin

Title Examiner
Anniversary: September 2017

Cynthia Teresi

Abstractor
Anniversary: June 2017

Lori D'Annunzio

VP/Senior Team Leader
Anniversary: June 2017

Kimberly Weaver

Customer Support Specialist
Anniversary: June 2017

Allison Acree

Abstract Coordinator
Anniversary: December 2017

Julie Bruce

Accounting Coordinator
Anniversary: December 2017

Kelly Keller

Abstractor
Anniversary: October 2017

Jared Johns

Abstract Coordinator
Anniversary: December 2017

Kara Martin

Closing Assistant
Anniversary: January 2018

Breanna Forger

Customer Service Manager
Anniversary: January 2018

Steven Garvey

Title Examiner
Anniversary: January 2018

Kristen Phillips

VP/Team Lead
Anniversary: February 2018

Amanda Currie

Closing Assistant
Anniversary: February 2018

Mary Ann Delvecchio

Title Examiner
Anniversary: April 2018



Celebrating our Own:

Continuity in our office is something we have strived for since the Partners got together. You simply can't put a price tag on the positive effect familiarity has on the customer service experience, as well as office team-building and morale. These folks have all celebrated either 10 years with us this past year. All anniversaries are mentioned in our monthly staff meetings. Then, the team members are given a \$250 Visa Gift card, \$250 to spend on our company apparel site and an engraved clock. Thank you everyone!



Christopher Agostinelli

Title Examiner
Anniversary: August 2017

Matthew Reffner

Online Resources Manager
Anniversary: August 2017

Michael Fame

Title Counsel
Anniversary: January 2018

Melody Wilkinson

Tax Department Manager
Anniversary: February 2018

Cathy Holahan

Title Examiner
Anniversary: February 2018

Martino Centi

Recording Department Manager
Anniversary: October 2017

NEW POSITIONS

BREANNA FORGER NAMED CUSTOMER SERVICE MANAGER



Breanna Forger was named Manager of the Customer Service Department for WebTitle Agency in December 2017. Breanna is a Churchville, NY native who graduated from SUNY Fredonia in 2012. She began working at WebTitle in January 2013 as a member of the Customer Service team. She very quickly became an invaluable member of our team. In April, 2017 she was named the Assistant Manager of the Department. Breanna, who is a City of Rochester resident, is a bright, enthusiastic leader who is always working to improve our customer service levels. Congratulations Breanna!

JASON MARSHERRALL NAMED COMMUNICATIONS

AND BUSINESS DEVELOPMENT SPECIALIST



Jason Marsherrall was named Communications and Business Development Specialist for WebTitle Agency in February 2018. Jason is a St. John Fisher College graduate. He began working with WebTitle Agency in 2008 and has experience in the Title Production, Abstract and Customer Service Departments. He was most recently the Abstract Department Relationship Manager in the Customer Service Department. Jason will be responsible for the company website, social media, company branding and civic/community endeavors. Jason and his wife and two sons are residents of Chili, NY.

Bringing Us Together



Our abstractors are all smiles

Located at the Rotary Lodge in Greece Canal Park, our 2017 company picnic included a giant hamster ball (for humans), an inflatable obstacle course and a ton of food, of course! Our team and families enjoyed getting to know one another outside of work.



The Reffner Family gets a chance to enjoy the playground.

WebTitle Company Picnic 2017



Go Red For Women Day



WebTitle/CLS team up to make a heart shaped photo



On Friday, February 2nd, WebTitle Agency dressed in red for American Heart Association's "Go Red For Women Day" Campaign.

Photos by Magical Dreams Photography



We encourage everyone to visit www.heart.org/heartorg to learn more

THE WEBTITLE AGENCY TEAM CAME TOGETHER TO PARTICIPATE IN GO RED DAY THIS YEAR. WE WERE INSPIRED BY OUR OWN DANIELLE SNYDER, WHO LED THE PARTICIPATION EFFORT. HERE IS HER PERSONAL STORY.

MY HEART STORY-DANIELLE SNYDER

I HAD HEART FAILURE ON AUG 20, 2017 AND WAS DIAGNOSED WITH 3RD DEGREE HEART BLOCK. NO WORRIES... IT'S JUST A LITTLE ELECTRICAL HEART THING AND I'M FEELING GREAT, WORKING OUT, EATING PLANTS, GOT SOME MEDS AND MANAGING STRESS. THIS PAST FEBRUARY I WAS GIVEN A HEART MONITOR IMPLANT THAT MONITORS 24/7. IT DOWNLOADS THE INFORMATION TO MY CARDIOLOGIST OFFICE EVERY NIGHT, IT'S PRETTY CRAZY. MY NEW HOBBIES ARE NOW TAKING THE STAIRS AND VEGAN COOKING – I CAN PRETTY MUCH MAKE ANYTHING VEGAN THESE DAYS – EVEN GARBAGE PLATES.

Christine's Journey with PKD

By Christine Liberi

When Jason asked me to write an article for “personal updates” for the upcoming newsletter, I was going to decline. I figured, “what could I possibly have to say about myself”? But then I realized this would be a great opportunity to raise awareness for a disease that affects 600,000 people in the US alone. This disease is the number 4 cause of kidney failure and is known as Polycystic Kidney Disease.

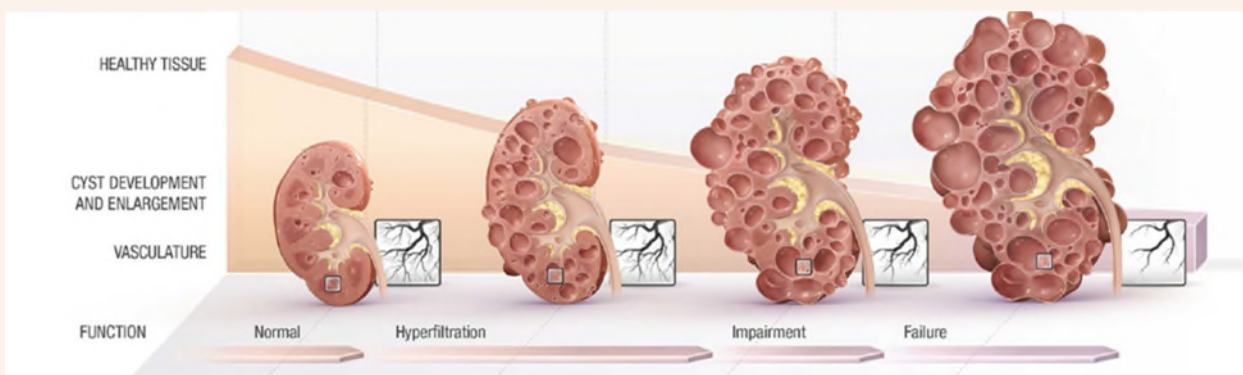
PKD is an inherited disease in which clusters of cysts develop primarily within your kidneys, causing your kidneys to enlarge and lose function over time. Cysts are noncancerous, round sacs containing fluid. The cysts vary in size, and they can grow very large. Having many cysts or large cysts can damage your kidneys. PKD also can cause cysts to develop in your liver and elsewhere in your body. The disease can cause serious complications, including high blood pressure and kidney failure.¹

If you have one parent with the disease, each child has a 50% chance of inheriting the disease. I have it, as do two of my cousins from their respective parents. We have the strain that also causes cysts in the liver. Thankfully, the cysts do not disrupt liver function, like they do with the kidney. At the height of the disease, when virtually no function remains in the kidneys, each kidney can grow to be the size of a football! Your fist is the normal size of a healthy kidney. Now, image a football on each side of your back and a liver that is also twice its normal size. We carry around a lot of extra weight by way of organs, and this causes back, side and abdominal pain.

Most people with PDK have end stage renal disease (chronic kidney failure) by the time they are 60 years old. This is classified as end stage, or stage 5, when you have less than 15% of your kidney function left. At age 49, I am in end stage failure, having 12% of my kidney function....enough to keep me going, though!! Not in the same capacity as everyone else, but I am happy to have it. There is not any cure for PDK, only treatment options. These include dialysis and eventually a kidney transplant. When you have the transplant, the entire operation is done in the lower abdomen. Therefore, if you are heavy, they will not transplant you. So, back in September, I had gastric bypass surgery and I am happy to report that I have lost 103 pounds. I have 20 more pounds to go before I can be eligible for my transplant workup and “get on the list”.

¹ Mayo Clinic, Polycystic Kidney Disease www.mayoclinic.org/diseases

² PDK Foundation, What are Cysts? www.pkdcure.org



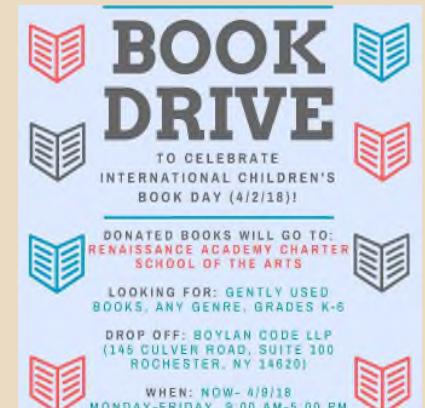
There is a long and scary road ahead, but I see the light at the end of the tunnel!

WebTitle Gives Back

WebTitle Agency believes in supporting our community through charitable donations and meaningful involvement. Here are a few of the activities we've been up to in the last year.



WebTitle Agency/CLS participated in client partner Boylan Code LLP's book drive to celebrate International Children's Book Day on April 2nd, 2018. In March and April, our staff collected gently used books for students in Grades K

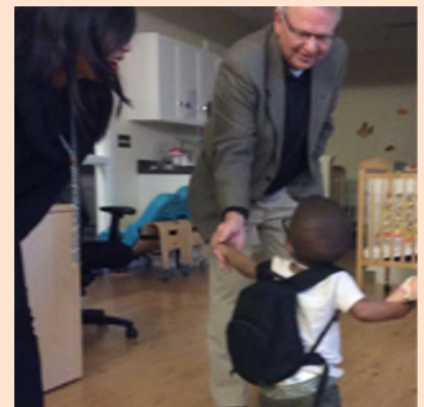


through 6 at a local school. The WebTitle staff and their families donated over 200 books to the cause and altogether 750 books were donated! Thank you to all the donors!



WebTitle Agency/CLS participates in several charitable activities annually, especially around the holiday season. Last year we participated in the Willow Domestic Violence Center's holiday giving tree. For the last several years, in lieu of sending traditional holiday cards we have made donations to local charities and sent e-greetings instead. Our 2017 donations went to St. Peter's

Kitchen and Daystar for Medically Fragile Children. Earlier in the fall we participated in the Mortgage Bankers Association Genesee Region's school supply drive. We are grateful to have many kind and philanthropic team members at WebTitle/CLS.



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Communications & Business Development
Specialist

Want to keep up
with real estate
news and our team?
Join the conversation
on our social media:



Don't forget!
CLS/CSA has
real estate news
on their pages
too:



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Senior Title Officer
"Christine's Journey with PKD"

Danielle Snyder

REO Closing Specialist
"Go Red for Women Day"

John Nitsche

President
"WebTitle Agency Relocates Corporate Headquarters"

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